

Fly high with the Bees!

The Bumblebees take on any project with only one thought in mind.

To win.

For this, they work hard to build a solid foundation and go to great lengths to help clients become champions in the market.





In August 2022, Bumblebee was recognized as part of the

10 best Advertising Startups in India by

Startup City magazine.





The Bumblebee Branding Company is a fast-growing branding and marketing agency in Chennai with an elite clientele spanning across verticals and industries.

We empower brands of all sizes to take off, soar to great heights, stand out in their industry, and achieve all their business goals.





Who said the bees can't fly?

Aerodynamically, flight is supposed to be impossible for the Bumblebee insect. This is due to its small wings and large body, the insect shouldn't be able to even leave the ground.

However, as we all know, the bumblebee has shattered opinions, and has been flying for 400 years now.

The Bumblebees, like the insect, are a group of self-inspired positively charged, limits-agnostic, infectiously enthusiastic people raring to go the extra mile and help customers reach their goals no matter what.



We provide data-driven growth marketing managed by a dedicated team.



Don't know where to start with your marketing?



Is your business bleeding money and you're looking for a quick recovery?



Is your marketing department seeing a constant employee turnover?



Don't want to waste any time in marketing?



Don't understand marketing and you're looking for experts?



Don't want to waste time recruiting and training a new marketing team?



Want quick strategies and hit the ground running?

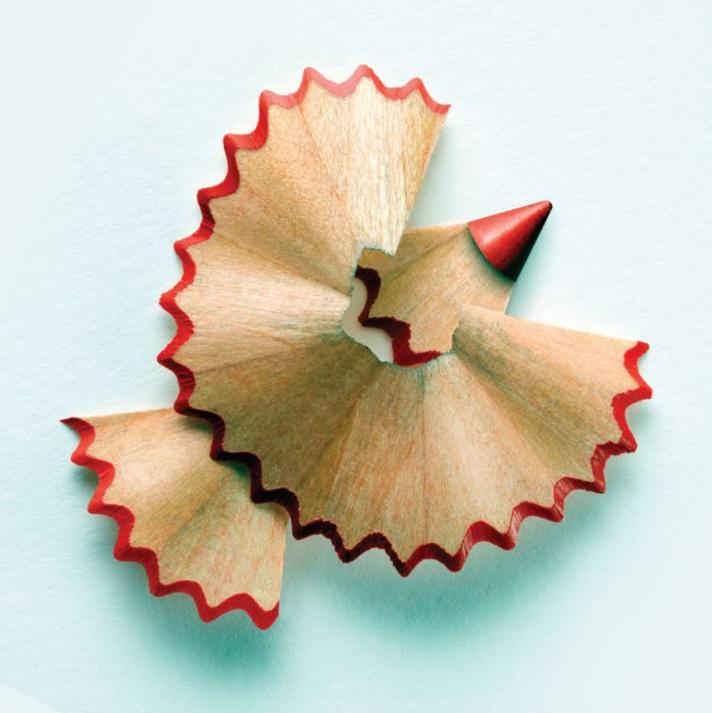




Want to save money?



Don't want to waste time experimenting?



Let us help you tell your story

Clients have come to us at various stages of their branding journey

We have helped those



Who have an idea and want to create a Proof of Concept



Who have a Proof of Concept and want to speed up things



Who want to launch the brand to the market and don't have the time or resource



Who have already launched and are struggling to grow

Discovery & Stratesy

WebApp Development Web ce coonenia Forenising. Creatives

Our multi-pronged strategy for your success.

Commercials

Social Media



This approach gave way for several successes.

Take a look.

400 sales in just 70 days for this kitchen appliance company!

EVOCHEF had a fully developed brand but couldn't secure clients to make a mark. Their product, the automatic dosa maker, didn't have many takers in the market and this was affecting their bottom line.

Services

- → Concept & Creative
- → Content Development and Marketing
- → SEO
- → Website
- → Social Media Campaigns
- → Emailers
- → Designs

Duration: 2 months

Result: Once EVOCHEF launched in August, the company has made over 400 sales in just 70 days across the world.









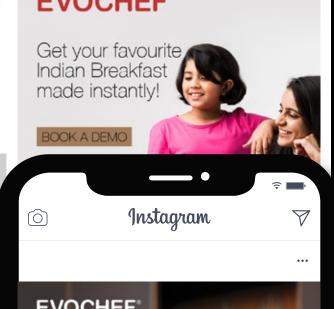


EVOCHEF® EC Flip





EC LIID





Tiurry up:

Avail ₹4000* off





Dosa











EVOCHEE



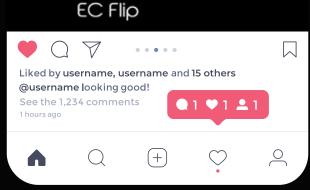


Food tastes better when shared.

Celebrate World Food Day with EVOCHEF.







EVOCHEF° EC Flip

Enjoy the smart-licious mornings!





EVOCHEF®

Evochef India

414 subscribers



HOME

VIDEOS

PLAYLISTS

COMMUNITY

CHANNELS

ABOUT





Endless Types of Dosas, Right at Home! #ecflip #evochef #do...

11,476 views • 2 months ago

The Smart Fit for Your Kitchen: Automatic Dosa Maker

With EC Flip, you get endless varieties of dosas right at home! This amazing machine lets you create any type of dosa you can imagine, so you can enjoy your favorite dish any time you want.

- * Plain
- * Rava...

READ MORE

Uploads Play all











Endless Types of Dosas,

Dosa - Reimagined! - #ecflip

#-ecflip The 1 Minute

உலகின் முதல் ஸ்மார்ட்

Presenting EVOCHEF's EC

Dental start-up ready to go-to-market in 3 months.

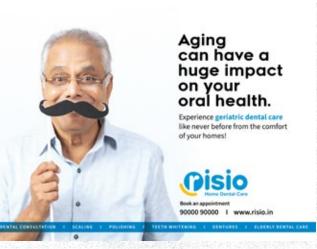
Risio was just an idea when they approached the Bumblebees. The bees took on the role of their extended marketing team and helped them build their brand from scratch.

Services

- → Concept & Creative
- → Content Development and Marketing
- **→** SEO
- → Website
- → Social Media Campaigns
- → Emailers
- → Designs
- → Offline marketing events

Duration: 5 months

Result: Risio was ready to go to market in just 5 months with the help of the Bumblebees.



Chennai

get ready for a wave

of smiles.

Pisio

Chennal's First Home Dental Care

aunch Offer

Teeth Cleaning

Dental Consultation











Chennai's First Home **Dental Care**







Book an appointment

+91 91 4454 4454 I www.risio.in









+91 91 4454 4454



nisio

CLAIM

#homedentalcare

Your smile

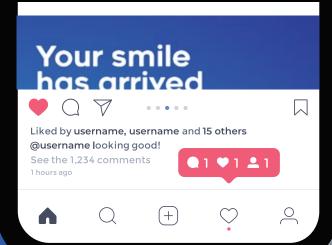
has arrived

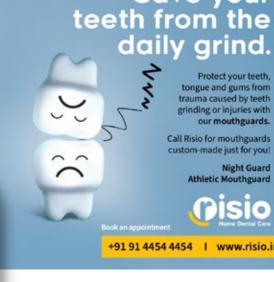
#letsRisio





















Risio - Home Dental Care

13 subscribers



HOME

VIDEOS

PLAYLISTS

COMMUNITY

CHANNELS

ABOUT





Experienced Dentist Now at your Home #risiohomedental #ch...

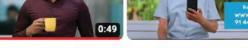
11,172 views • 1 month ago

Dental Services Done the Risio Way! #risiocares

The Risio team helps individuals who need to visit the dentist but are not able to. We do this by providing affordable dental care in the safety and comfort of their homes. Our unique solution helps anyone get access to quality and expert dental ... READ MORE

Uploads Play all







Risio Home #dental Care

Experienced Dentist Now at

Skip the waiting time, Beat

Beauty brand sees a 17% increase in conversion value

Naturals approached the Bumblebee Branding Company with a desire to grow its social media presence and appeal to larger audiences and generate franchise leads that targeted North India and promote their beauty products that was launched in Feb 2019.

Services

- → Services
- → Conceptual Ideation
- → Copywriting and Content
- → Design
- → Social Management
- → Social Media Advertising Campaigns
- → Analytics

Duration: 1 Year

Result:

- 75 Campaigns in 1 Year
- Facebook & Instagram page engagement increases from 0.3% to 10%
- 1200+ leads generated
- Conversion value increases from 2% to 19%















natuas[®] India's No.1 hair and beauty salon

Leading ghee manufacturer sees a massive boost in sales with the help of automation.

RKG Ghee had a complex workflow which resulted in several missed orders. A manual ordering system, lack of a streamlined process, and too much paperwork added to their issues. In addition to this, the client wanted a process in place to motivate their distribution partners to improve their performance and increase sales.

Services

- → Webapp portal
- → Loyalty Program
- → Sales and Distributor Training

Duration: 4 months with ad hoc projects to constantly meet the dynamic market demands

Result:

The automation of the workflow enabled RKG to track and honour every order placed via the portal. The loyalty program on the webapp provided accurate realtime reports on the distribution partners, helping them identify and reward distributors with high sales and motivating those with lesser sales.







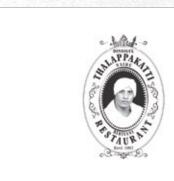




Some of our clients































xerox

We set up a marketing campaign for CAD Reprographics which generated 18-20 strong leads to help the company meet its year-end target of 180 AED from sales of Xerox machines. We revamped their landing page by adding in High-Value Content Offerings and other important brand discoverability details to show the team's expertise.



Bumblebee helped Nithra, a 16-year old sleep clinic connect with its customers through the launch of an updated branding in time for its 17th anniversary.



Bumblebee designed the branding and marketing strategy for Kaigal, a blue collar job company in Tamil Nadu. This includes everything from re-creating a brand identity to print materials and social media posts to help them reach their target audience of human resource professionals who are looking for new challenges outside traditional venues.



Good for a lifetime

Bumblebee's innovative approach of creating self-help guides online helped Butterfly Appliances sell their spare parts for the first time due to a pandemic. This new E-Commerce website was designed by us in an effort that led users purchase kitchen appliances spares rather than walk all over town trying to get the right fit for their spares.



The former CEO of a 2 Billion USD company, Sumitomo - created Finspire Academy to position itself in today's competitive landscape utilizing Bumblebee services to brand the business for success.



Bumblebee worked with MILIA, an industrial supplier of engineering and aerospace products. The company sought to market themselves through a branding campaign that focused on their deep dives into customer needs by creating customized solutions for every project they take on- not just the big ones!



The digitalization of Hindu Auto Expo was an innovative strategy that successfully attracted more than 2500 registrations during the 2017 event. It was their first time going digital for registrations.



Bumblebee's paid campaign on google generated over 400 leads in less than 45 days for Tiruchy Public School during admissions season. The school converted 40 of those interested students, and earned between Rs. 20-40 lakhs!



Analytics }











Design

Research







52-week plan

The Bees will help you grow your company's visibility by building and deploying effective brand & marketing strategies for 52 weeks!



As your business' extended marketing team, we will improve your brand in the market after launch.



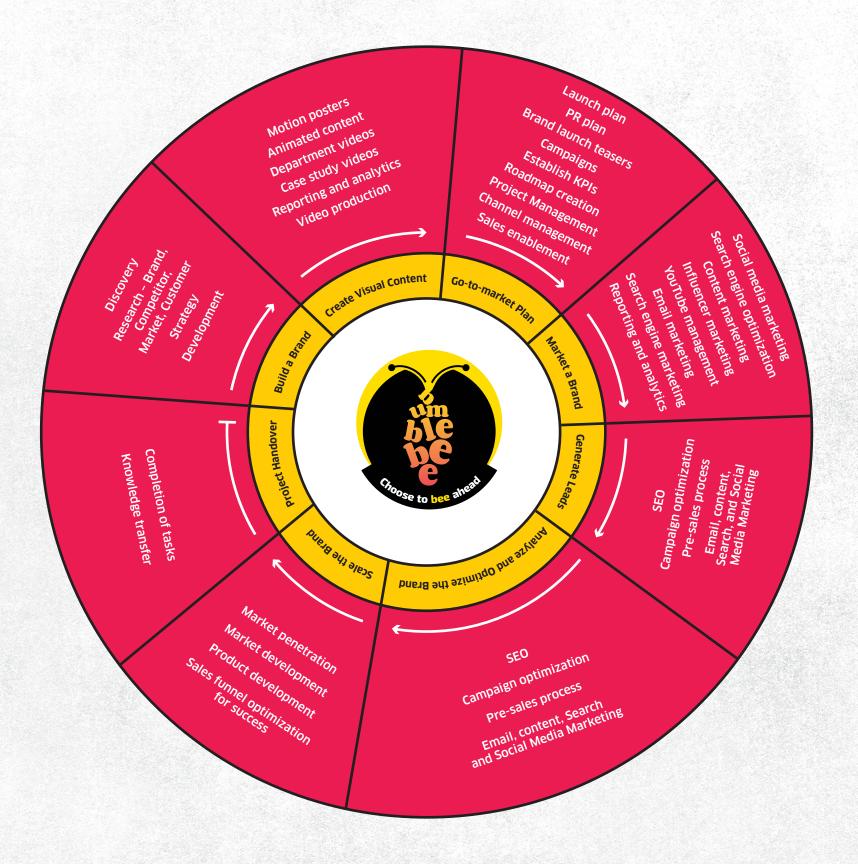
Social media management and marketing

We will manage your online presence on relevant social media platforms and utilize tools and services to create and publish content, engage with users and analyse and scale performance.



Website development & maintenance

We will create websites and web apps and ensure a great user experience. We will professionally design, redesign and support the platforms to achieve the business goal. One team, one strategy, one entire year for success



Get off to a flying start with the bees!

Here's why having a Bumblebee on your side is worth its weight in gold.



Bumblebees have a legendary loyalty.



With our energy and enthusiasm, we'll do great work together.



Going above and beyond for our customers.



A team brimmed with positivity and optimism with a can-do attitude.



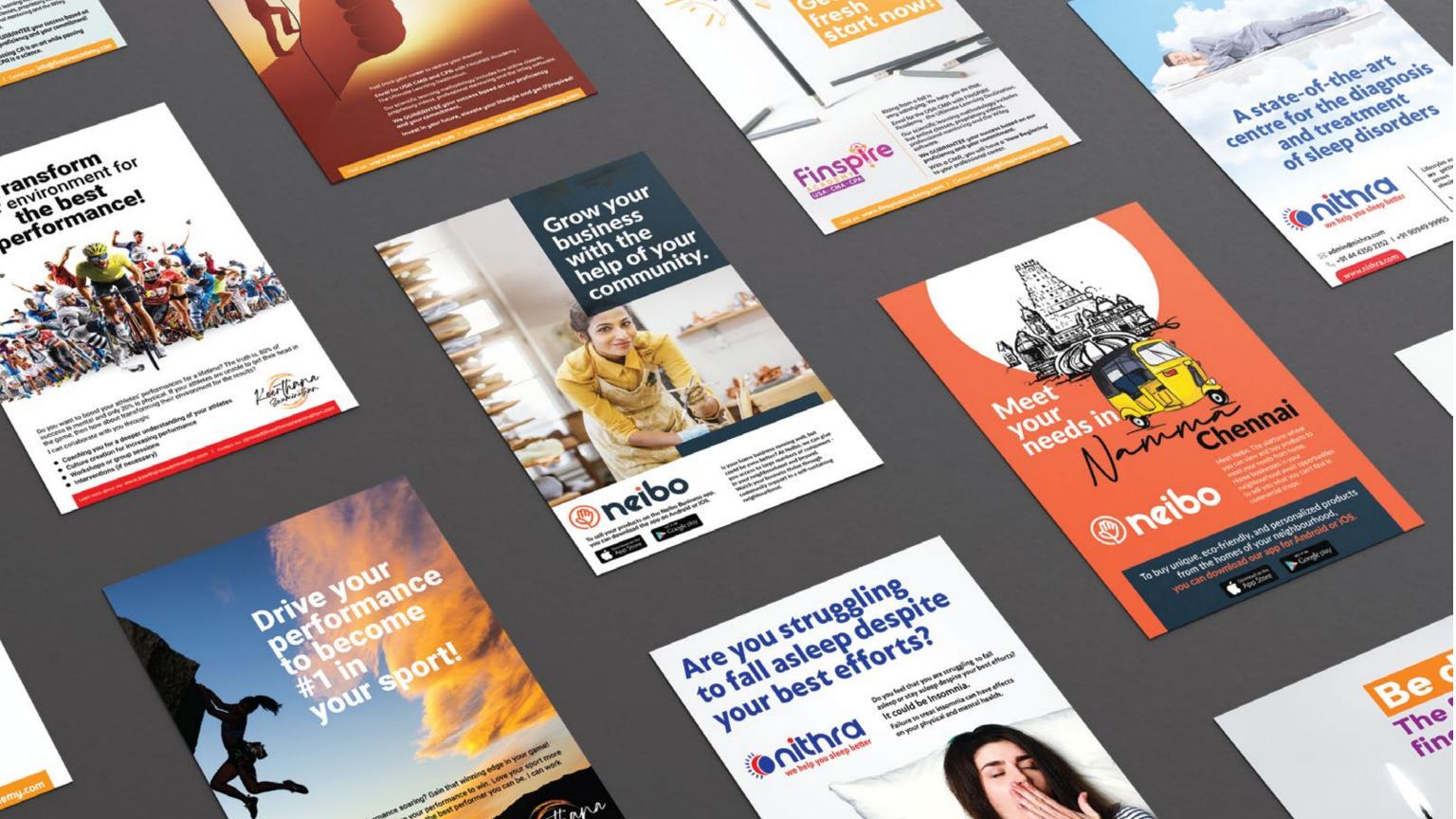
We believe that if we take care of our customers, the money will follow.



We are not just a vendor, we are a partner in your success.

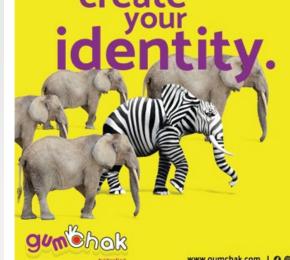


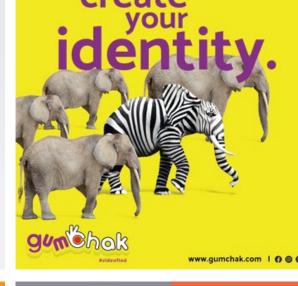












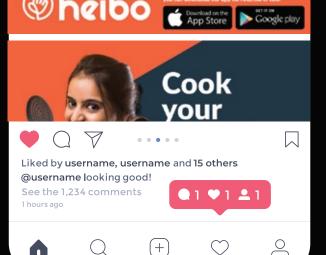


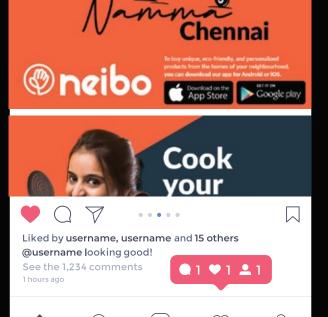












Meet

your

needs in









Hire right

people.

kaigal



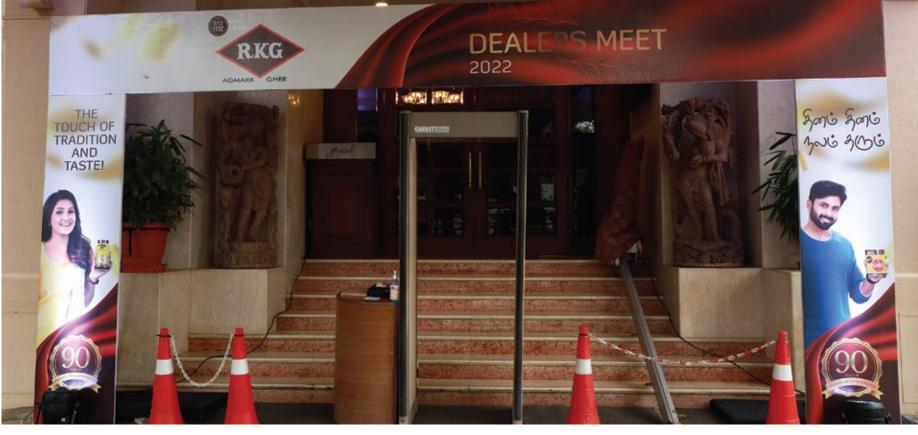
















Our content creation services have helped brands gain an edge in the market.





'Life's so easy'



The video highlights the best features of the EVOCHEF EC Flip dosa maker and shows how people will be benefited by using it.

Amount of time the production took - 1 week

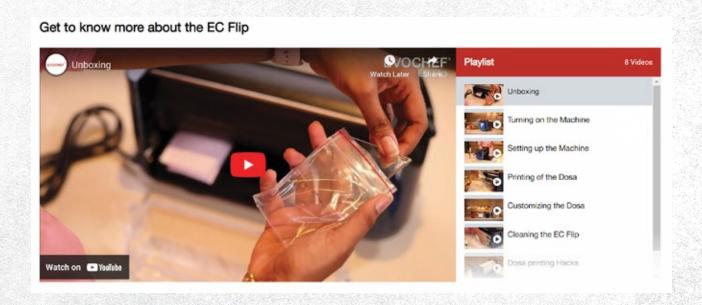
Outcome - The number of customer calls asking how to use the machine significantly reduced.





Ideation

EC Flip explainer Video



This explainer teaches users all about the EC Flip dosa maker, from how to switch it on to troubleshooting and maintenance.

Amount of time the production took - 1 week

Outcome - The number of customer calls asking how to use the machine significantly reduced.





Bumper



This bumper ad is campaign-specific and was made specifically to show how Risio provides quality dental services for all age groups right at home.

Amount of time it took - 2 week

Outcome - The ad saw an increase in traffic to the website.





Concept



Ideation

Explainer Video



The aim of this explainer video is to educate viewers all about Risio, its services, and the problems it solves.

Amount of time it took - 2 week

Outcome - The video familiarized viewers with Risio and helped increase website traffic.





Concept



Ideation



Why brand strategy is important?

An effective brand strategy creates a strong foundation for your business, providing clarity and direction to help you stay on track with what matters most. It helps you:

Articulate and communicate your core values.

Ensure smoother and more effective execution of marketing campaigns.

Filter ill-advised ideas that could damage your efforts.

Show buyers and investors that you've thought carefully about how to grow your business.

Keep everyone in your organisation accountable.

Get better, more effective work from designers and creatives.

Gets everyone on the same page.

Identify ways to improve your brand experience for customers.



What happens without strategy

You're not sure what to focus on

Without a strategy, you won't know which areas to focus on and strengthen your business.

No preset goals or targets

You won't know how to please your customers, either. Finding the right balance of creative and logical is important for success in business - but it can be hard without any pre-set goals or targets!

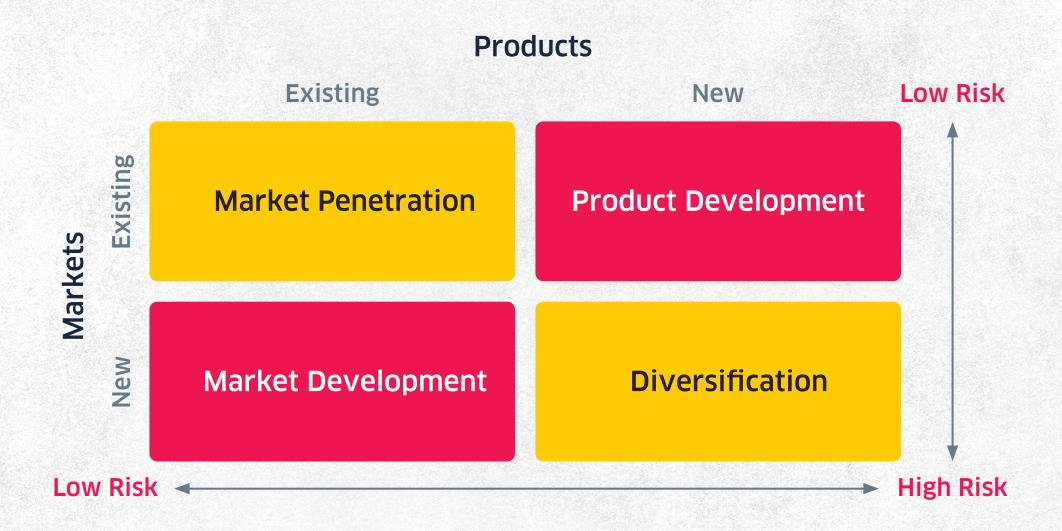
You'll be in the dark and not know what to do

There will be a lot of misinformation and misguidance about how you can do work on your website, social media channels or communication.



Areas of Growth

The quadrant below explains how product/service phase and market conditions determines growth strategy. Each strategy, with their own risk and cost associated, may find success through systematic approach and oversight.



Strategy Focus

Every company, any size, with any value offer can levage the following in their pursuit of growth.

Non-Organic Growth

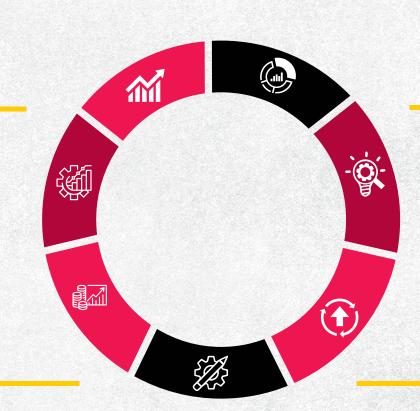
Leverage other companies' assets through mergers, acquisitions or strategic alliances.

Cost Optimization

Reduce costs by streamlining operations and targeting inefficient uses of cash.

Revenue Optimization

Increase revenues through new pricing or business models on existing products.



Market Penetration

Sell more to existing customers, or targeting new "segments" with existing products.

Market Development

Sell existing products into new markets or entering new markets abroad.

Product Improvements

Improve existing products and services that serve existing customers.

New Product Development

Create new products and services to target existing customers or to enter new markets (diversification).

Agile Process

Knowing first hand the benefit of Agile with product development, we've adopted this project management style for every project at The Bumblebee Branding Company.

UNDERSTAND		EXPLORE		MATERIALIZE	
RESEARCH Discover	SYNTHESIZE Define	IDEATE Develop	IMPLEMEN Delive		те s т Validate
We define goals and priorities. • Stakeholder Interview	Once research is completed, we synthesize the data into a tangible scheme.	After definitions are in place, we offer ideations.	The next st in our proc implement.	ess is to	Process and produ must continuously improve; testing is imperative.
 Qualitative User Research Quantitative Analysis 	 Orogamis Report Ecosystem Maps Persona Empathy Maps User Journey Maps Content-to-Persona Maps 	StoryboardsWireframesContent	PrototypesMockupsDevelopme		User TestingA/B TestingKPI Measurement

Difference between in-house vs Agency



In-house Marketing Team	Agency		
Time spent on recruitment and training	Experts in the field take care of the tasks-time saved on training		
Managing a team is expensive	No extra cost since overall payment is done to the agency		
Time and money spent on software purchase and learning	Software and tools already available for the agency		
High-risk task	Low-risk task		
Low scalability in the projects and market due to limited team members, knowledge and resources.	High-scalability due to a larger number of team members with various skill sets.		
Employee turnover affects progress	Campaign will move forward no matter what happens in the agency.		



Here's the buzz













Check out how the bees are creating a storm

A sneak peek of what we've been up to in the blogosphere!



Subscribe to know everything that's going on in the world of marketing



Home About Us Services ▼ Portfolio Careers Resources ▼ Contact Us

We've put together this vast hub of resources for you. Come explore and find the perfect tool so we can grow together!





Case Study Hub





DIY Worksheets



Portfolio

5 Ways to Make Your Website **Easier to Navigate**

Is Livestream Shopping Here to

Welcome to the World of

Resources For Every Business



Search Blogs...



5 Ways to Make Your Website Easier to

Navigate

Welcome to the World of Livestream Shopping! You may have a beautifully designed website, but is it easy to navigate? If users can't find their

Read More »



Is Livestream Shopping Here to Stay?

be Part of Your Marketing Strategy

Shopping or live shopping is the 21st-century answer to



Welcome to the World of Livestream Shopping! Livestream home shopping channels. It essentially builds on the



Make Smart and Informed **Business Decisions with SWO**

Welcome to the World of

Analysis Any business owner needs to



5 Reasons Conversational Marketing Should be Part of Your Marketing Strategy

digital



10 Tips to Generate Buzz on Social Media

There are multiple strategies you

Leave us a message

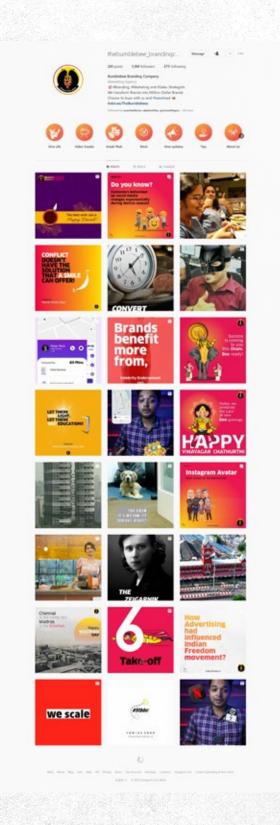


Make Smart and Informed Business Decisions 5 Reasons Conversational Marketing Should with SWOT Analysis

Keep yourself up to date with everything marketing from our Instagram account.



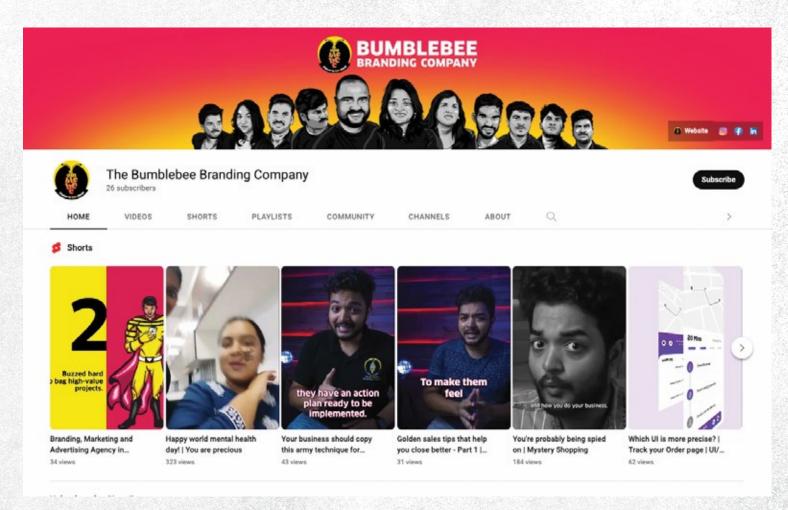
Scan to see all that we do!



We are elevating the conversation around marketing with our videos.



Scan and watch



Create a marketing strategy with in minutes!



Build a brand from scratch



Winning Branding Strategies



How to choose your growth partner



Ultimate Marketing Checklist



The Brand Strategy Checklist

Scan and download free resources.











Every team member brings their specialties to the table.



KEY ACCOUNT MANAGERS

CONTENT STRATEGIST

SEO STRATEGIST

WEB DEVELOPER

VIDEO PRODUCTION MANAGERS

VIDEO STRATEGISTS

SALES STRATEGIST

CREATIVE DIRECTOR

GRAPHIC DESIGNER

SOCIAL MEDIA SPECIALIST

VFX ARTISTS

VIDEO EDITORS

EVENT EXPERT

DATA ANALYST

Are you ready to fly?

